



Inspire confidence. create opportunity.

2018 - 2019 Annual Report



Dear Friends,

The story of Clothes That Work is not just a story about a non-profit organization; but our story is about how the Dayton community united to find the solution to a local problem. Over the last 20 years, Clothes That Work has collected thousands of success stories as we have helped transform area job seekers into successful employees.

Clothes That Work has grown and evolved from one small room on the north side of the Job Center providing services only to women, to over 7,500 square feet on the south side of the building providing services to women, men and independent teens. To date more, than 29,000 individuals have been empowered by our services.

Whether it is dressing job seekers for an interview, coaching them with helpful interview tips, or training individuals with the latest professional skills in the workplace, Clothes That Work continues to be a valuable resource everyone in this community can enjoy and generously continues to support! The future looks bright thanks to all of you who love and support the mission of Clothes That Work.

Happy 20th Anniversary!

All the best,

Cindy Garner

Cindy Garner
Executive Director



Where We're Going

**Over the next five years,
we plan to . . .**

IMPROVE

Our Capacity to Serve More People
and Operate Efficiently

PROMOTE

To Create and Grow Organizational
Awareness

DEVELOP

To Increase Revenue and
Resources

EXPAND

To Reach Clients and Stakeholders
Beyond The Job Center

Looking Back

**Milestones from Our
First Twenty Years**

- 1998 Clothes That Work was founded.
- 2003 Expanded services to include men and independent teens; Held the first annual Fashioning Futures Luncheon.
- 2005 Opened The Boutique.
- 2008 Relocated to a new larger space at The Job Center
- 2013 The expanded Boutique opened.
- 2015 Received the BBB's Eclipse Integrity award and named the Not-for-Profit Organization of the year by the Dayton Business Journal.
- 2017 Launched the education program Workplace Image Institute.
- 2018-2019 Celebrated the 20th Anniversary

Our Ongoing Mission

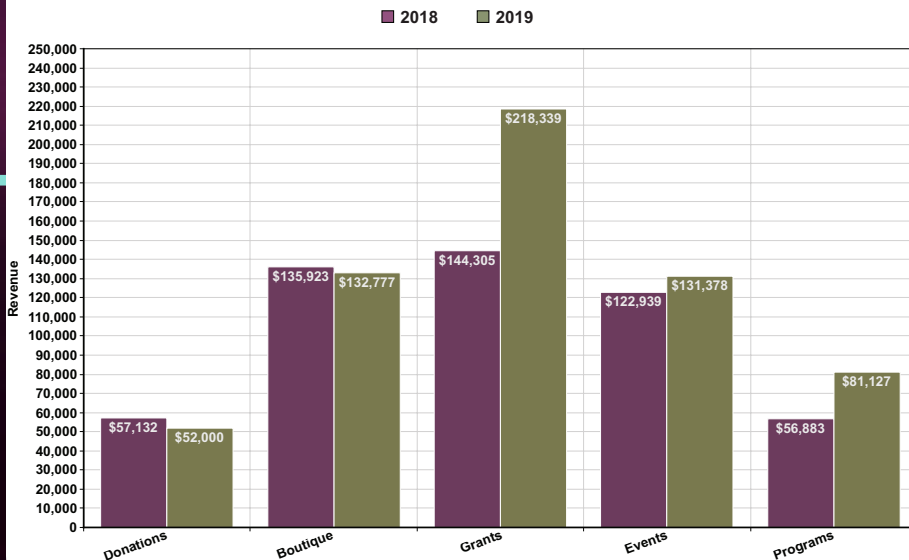
**Clothes That Work will clothe, educate, and empower
individuals to prepare them for employment success.**



DID YOU KNOW?

90% of our annual income, including clothing activity, directly supports our programs.

Donor Impact





BEFORE

AFTER

"I love the Clothes, it [the program] definitely works. I feel like a million bucks whenever I wear them out."

Recent RCAA Graduate

CLIENTS AND PARTNERS

The services Clothes That Work provides to participants of the Reentry Career Alliance Academy (RCAA) is an impactful partnership to the Montgomery County Office of Reentry. Seeing participants transform and watching their self-esteem rise is a priceless experience.

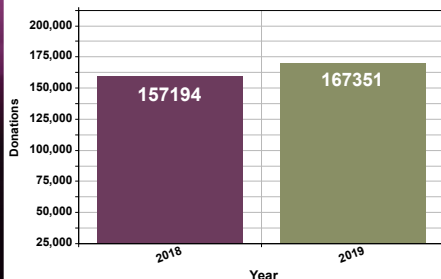
Clients enter with the initial expectation of picking up clothing from a table at a thrift store. Once they visit the CTW Office for their scheduled appointment, their perception shifts as they are warmly greeted by staff and volunteers.

After an appointment, Clients often say the experience far exceeded their expectations.

Quinn Howard, RCAA Program Coordinator

Total Clothing Donations

■ 2018 ■ 2019



DID YOU KNOW?

Your Clothing Donations help save our Environment:

- **You reduce** the number of items in your closet.
- **We reuse** your clothing to dress our clients.
- **We recycle** old fashions into new ones for our Boutique customers.

**DID YOU
KNOW?**

The Boutique provides 20% of our annual cash income?

Over 3,300 clients served from 2018-19

91.3% Increase
From Last Report

**DID YOU
KNOW?**

83% of Workshop Participants are High School Students?

Workshops

2018: 43 Held

504 Participants

2019: 112 Held

1,723 Participants

160.5% Increase | 242% Increase



It's hard to believe I have been volunteering with Clothes That Work for twenty years! In that time I have seen so many changes, but CTW's commitment to carrying out their original goals is ever present.

Our relevancy has never been diminished and now, more than ever, providing for our clients trying to re-enter the workforce is paramount.

I have met so many amazing people over the years. Knowing I helped people reach their own goals is the only reinforcement I need to keep returning!

- Nancy O'Ryan

Thank You to Our Volunteers

In 2018-2019

673 Volunteers Served 9,150 Hours

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**Their Donated Time is Valued at
\$232,684.50**



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CTWDayton



CTWDayton



clothesthatwork



Clothes That Work

Board Members for 2018-2019

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For a full list of donors and supporters, please visit us at ClothesThatWork.org

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